

**Santa Maria Water District
Monthly Data Sheet
For the Month Ended December 31, 2015**

	January	February	March	April	May	June	July	August	September	October	November	December	Year to Date
1. SERVICE CONNECTION DATA:													
1.1 Total Services	23,994	24,212	24,454	24,639	24,973	25,273	25,598	25,797	25,973	26,259	26,458	26,674	
1.2 Total Active	22,317	22,527	22,773	22,956	23,292	23,586	23,878	24,027	24,214	24,461	24,648	24,838	
1.3 Total Metered	22,317	22,527	22,773	22,956	23,292	23,586	23,878	24,027	24,214	24,461	24,648	24,838	
1.4 Total Billed	21,895	22,142	22,346	22,623	22,742	23,114	23,419	23,661	23,857	24,018	24,287	24,455	
1.5 Total Population Served	133,902	135,162	136,638	137,736	139,752	141,516	143,268	144,162	145,284	146,766	147,888	149,028	
1.6 Changes: New Installed	277	219	242	184	334	298	328	195	178	284	196	214	
Reconnected	595	612	894	405	724	1,018	769	471	915	907	761	1,048	
Disconnected	656	621	888	406	741	1,060	862	409	1,059	997	784	1,035	
1.7 Customer in Arrears:													
Number	1,815	1,821	1,813	1,811	1,839	1,870	1,937	1,877	2,026	2,102	1,996	741	
Percentage	7.56%	7.52%	7.41%	7.33%	7.36%	7.40%	7.57%	7.28%	7.80%	8.00%	7.54%	2.78%	

2. PRESENT WATER RATES: Effective June 2012
LWUA Approved? ☒ yes

Classification	No. of Conn.	Minimum Charge	Commodity Charge				
			11-20	21-30	31-40	41-50	51 UP
Residential (10)	20,337	195.00	20.75	22.50	25.00	28.30	31.95
Government (11)	121	195.00	20.75	22.50	25.00	28.30	31.95
Sub-Commercial C (23)	1,971	243.75	25.94	28.13	31.25	35.38	39.94
Sub-Commercial B (22)	698	292.50	31.13	33.75	37.50	42.45	47.93
Sub-Commercial A (21)	697	341.25	36.31	39.38	43.75	49.53	55.91
Commercial/Industrial A (20)	629	390.00	41.50	45.00	50.00	56.60	63.90
Bulk/Wholesale (30)	2	585.00	62.25	67.50	75.00	84.90	95.85
Total	24,455						

3. BILLING AND COLLECTION DATA:

3.1 Billings (Water Sales)													
a. Current (Metered)	13,654,524.52	12,183,617.97	11,482,948.70	17,541,631.86	13,307,724.09	14,335,013.67	14,845,867.86	14,954,189.82	14,477,775.47	14,479,989.98	15,091,565.47	13,752,481.69	170,107,331.10
b. Current (Flat Rate)	-	-	-	-	-	-	-	-	-	-	-	-	-
c. Penalty Charges	347,660.10	297,797.15	299,779.10	337,316.70	298,979.35	367,063.60	426,969.32	375,331.85	391,750.80	398,807.60	376,912.05	363,543.65	4,281,911.27
TOTALS	14,002,184.62	12,481,415.12	11,782,727.80	17,878,948.56	13,606,703.44	14,702,077.27	15,272,837.18	15,329,521.67	14,869,526.27	14,878,797.58	15,468,477.52	14,116,025.34	174,389,242.37
3.2 Collection (Water Sales)													
a. Current Accounts	9,880,328.49	9,130,016.46	8,760,556.29	12,140,511.27	9,610,972.41	10,443,799.22	10,047,733.05	10,882,986.46	10,161,472.07	10,074,300.22	11,141,903.10	9,837,150.28	121,610,729.32
b. Arrears (Current Years)	3,343,945.33	2,931,087.12	3,583,553.73	3,332,024.31	3,976,998.60	4,278,348.19	4,937,119.50	3,936,946.78	4,704,269.82	4,732,060.14	3,932,189.18	4,457,705.89	48,146,248.59
c. Arrears (Previous Years)	748,284.29	601,519.16	83,328.93	102,231.21	254,690.05	244,243.10	325,479.75	372,967.07	328,841.70	294,166.65	50,100.70	33,311.80	3,439,164.41
TOTALS	13,972,558.11	12,662,622.74	11,927,438.95	15,574,766.79	13,842,661.06	14,965,390.51	15,310,332.30	15,192,900.31	15,194,583.59	15,100,527.01	15,124,192.98	14,328,167.97	173,196,142.32
On-Time Paid	72.36%	74.94%	71.94%	69.21%	72.22%	72.85%	67.68%	72.78%	70.19%	69.57%	73.83%	71.53%	71.49%
Collection Efficiency, YTD	94.44%	95.48%	97.03%	93.69%	94.89%	95.80%	96.16%	96.23%	96.66%	96.95%	97.00%	97.34%	97.34%
Collection Ratio, YTD	83.30%	91.05%	93.97%	91.89%	93.74%	95.09%	95.86%	96.28%	96.95%	97.40%	97.44%	97.76%	97.76%

4. FINANCIAL DATA:

4.1 Revenues													
a. Operating	14,346,391.32	12,786,805.12	12,117,592.80	18,188,093.56	13,998,439.44	15,109,442.27	15,602,557.18	15,619,146.67	15,230,079.02	15,228,742.95	15,825,722.89	14,461,911.34	178,514,924.56
Discounts	(21,205.35)	(19,814.35)	(18,514.75)	(340,610.10)	(289,909.70)	(74,371.25)	(80,821.45)	(86,508.45)	(86,466.00)	(81,536.80)	(83,040.30)	(69,830.45)	(1,253,028.95)
b. Non-Operating	166,386.64	196,253.25	199,185.52	130,048.63	319,774.34	771,521.38	330,873.38	190,144.11	315,578.73	296,089.40	429,153.76	436,171.59	3,781,585.73
TOTALS	14,491,572.61	12,963,244.02	12,298,263.57	17,977,532.09	14,028,304.08	15,806,595.40	15,852,611.11	15,722,782.33	15,459,191.75	15,443,295.55	16,171,836.35	14,828,252.48	181,043,481.34

**Santa Maria Water District
Monthly Data Sheet
For the Month Ended December 31, 2015**

	January	February	March	April	May	June	July	August	September	October	November	December	Year to Date
4.2 Expenses													
a. Salaries and Wages	1,986,713.03	2,323,397.91	2,344,466.74	2,091,309.60	2,835,279.32	3,123,956.80	3,013,052.75	2,468,292.29	3,511,877.31	2,360,352.42	3,005,164.80	4,400,412.42	33,464,275.39
b. Pumping Cost (fuel, oil, electric)	1,418,375.60	2,046,107.88	1,847,000.83	1,685,967.89	2,337,199.19	1,906,683.66	2,249,150.08	2,001,095.56	1,971,191.42	1,826,874.61	1,837,266.90	2,636,353.71	23,763,267.33
c. Chemicals	26,200.00	73,730.00	191,650.00	99,100.00	246,968.59	85,150.00	174,850.00	108,650.00	144,950.00	240,500.00	48,850.00	206,050.00	1,646,648.59
d. Other O & M Expenses	1,487,520.60	3,441,775.04	4,781,332.16	6,469,746.08	4,981,025.77	6,284,162.50	5,450,696.44	2,074,247.20	9,102,938.19	1,508,006.97	8,403,305.65	7,997,368.14	61,982,124.74
e. Depreciation Expenses	1,107,283.39	1,107,283.39	1,107,283.39	1,107,283.39	1,107,283.39	1,107,283.39	1,246,937.24	1,029,383.26	1,240,558.79	1,154,071.98	1,151,784.55	1,372,105.31	13,878,541.47
f. Interest Expense	1,699,726.37	1,692,640.00	2,487,631.49	513,452.44	1,352,274.32	1,392,889.09	1,475,235.62	1,495,160.19	2,912,450.65	856,385.25	637,416.42	1,438,611.41	17,954,073.25
TOTALS	7,725,818.99	10,684,934.22	12,759,364.61	11,966,859.40	12,860,030.58	13,900,125.44	13,609,922.13	9,176,828.50	18,923,966.36	7,946,391.23	15,083,788.32	18,050,900.99	152,688,930.77
4.3 Net Income (Loss)	6,765,753.62	2,278,309.80	(461,101.04)	6,010,672.69	1,168,273.58	1,906,469.96	2,242,688.98	6,545,953.83	(3,464,774.61)	7,496,904.32	1,088,048.03	(3,222,648.51)	28,354,550.57
4.4 Cash Flow Report													
a. Receipts	15,841,449.08	14,578,898.38	14,777,705.51	17,692,336.19	16,280,897.23	17,649,149.08	17,540,467.77	17,158,956.28	17,581,384.50	17,070,053.56	17,785,436.78	16,222,630.87	200,179,365.23
b. Disbursements	14,169,669.00	12,626,563.23	19,274,476.70	14,338,345.55	16,880,571.50	22,652,752.40	15,660,934.72	17,367,520.07	21,064,229.77	11,366,807.53	18,129,375.14	17,219,912.21	200,751,157.82
c. Net Receipts (Disbursements)	1,671,780.08	1,952,335.15	(4,496,771.19)	3,353,990.64	(999,674.27)	(5,003,603.32)	1,879,533.05	(208,563.79)	(3,482,845.27)	5,703,246.03	(43,938.36)	(997,281.34)	(571,792.59)
d. Cash Balance, Beginning	45,965,422.69	47,637,202.77	49,589,537.92	45,092,766.73	48,446,757.37	47,847,083.10	42,843,479.78	44,723,012.83	44,514,449.04	41,031,603.77	46,734,849.80	46,390,911.44	45,965,422.69
e. Cash Balance, End	47,637,202.77	49,589,537.92	45,092,766.73	48,446,757.37	47,847,083.10	42,843,479.78	44,723,012.83	44,514,449.04	41,031,603.77	46,734,849.80	46,390,911.44	45,965,422.69	45,965,422.69
4.5 Miscellaneous Financial Data													
a. Loans Funds (Total)	2,090,943.95	1,722,693.63	1,442,687.93	1,173,078.98	1,049,834.94	967,648.00	968,453.33	789,002.28	759,602.42	711,718.86	657,222.88	514,142.02	
1. Cash on Hand	-	-	-	-	-	-	-	-	-	-	-	-	-
2. Cash in Bank - PNB	2,090,943.95	1,722,693.63	1,442,687.93	1,173,078.98	1,049,834.94	967,648.00	968,453.33	789,002.28	759,602.42	711,718.86	657,222.88	514,142.02	
5. Cash in Bank - DBP	-	-	-	-	-	-	-	-	-	-	-	-	-
b. WD Funds (Total)	48,895,815.85	51,213,001.32	46,996,235.83	50,619,835.42	51,184,343.16	46,264,599.86	48,143,327.58	48,114,214.84	44,660,669.43	50,411,799.02	50,122,356.64	48,274,511.53	
1. Cash on Hand	150,329.68	533,641.41	100,662.80	224,513.40	173,027.80	85,013.70	361,768.30	357,418.53	165,456.95	245,901.63	302,865.98	113,207.13	
2. Cash in Bank-Landbank (OF)	25,540,538.89	27,304,374.95	24,073,620.20	33,078,501.02	21,143,322.56	24,086,883.26	23,169,544.40	21,600,465.90	26,368,844.55	29,761,227.89	27,363,723.59	24,928,730.15	
3. Cash in Bank-PNB	10,985,271.35	11,019,827.53	10,349,495.95	4,734,143.12	16,095,636.35	8,153,402.53	10,541,820.76	11,974,108.79	3,860,190.88	6,070,042.05	8,121,139.62	9,682,852.36	
4. Cash in Bank -	-	-	-	-	-	-	-	-	-	-	-	-	-
5. Investment	-	-	-	-	-	-	-	-	-	-	-	-	-
6. Working Fund	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	
7. Collector's Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
8. Reserves (SF)	3,346,157.03	3,346,157.03	3,346,157.03	3,346,157.03	4,387,095.00	4,388,768.08	4,388,768.08	4,388,768.08	4,388,768.08	4,388,768.08	4,388,768.08	4,395,123.45	
9. Special Deposit	8,833,518.90	8,969,000.40	9,086,299.85	9,196,520.85	9,345,261.45	9,510,532.29	9,641,426.04	9,753,453.54	9,837,408.97	9,905,859.37	9,905,859.37	10,114,598.44	
10. Payroll Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
c. Inventories	20,728,749.49	21,279,209.22	20,538,899.98	21,533,130.22	22,057,975.74	19,371,910.63	24,318,619.14	20,347,235.27	21,268,930.41	18,839,902.45	22,194,690.14	19,361,611.19	
d. Accounts Rec'ble-customers	2,602,206.44	2,374,023.17	2,179,956.62	4,117,196.18	2,295,055.91	2,117,680.00	2,259,529.03	2,577,399.06	2,412,121.34	2,357,132.61	2,694,457.05	2,411,347.62	
e. Accounts Receivable-MMF	6,497.00	8,652.00	5,779.00	7,246.95	6,084.00	6,134.00	6,399.00	7,604.00	6,299.00	6,044.05	5,979.05	6,089.05	
f. Guaranty deposit-customer	8,843,032.15	8,956,139.70	9,061,680.70	9,166,736.95	9,268,915.95	9,399,809.70	9,511,447.20	9,582,543.80	9,694,678.55	9,807,388.55	9,874,395.15	9,955,675.15	
g. Guaranty deposit-retention	610,152.00	392,648.60	64,674.80	64,674.80	64,674.80	64,674.80	44,324.00	44,324.00	44,324.00	44,324.00	44,324.00	44,324.00	
h. Loans Payable - LWUA	31,985,664.59	31,576,741.63	31,163,186.78	30,637,140.83	30,109,317.79	29,579,726.64	29,100,080.64	28,617,156.64	27,641,385.64	27,641,385.64	27,148,495.64	26,652,235.16	
i. Loans Payable - NHA	2,255,727.77	2,253,812.99	2,248,944.48	2,247,000.45	2,245,044.56	2,240,121.45	2,238,141.85	2,236,150.40	2,229,157.51	2,227,130.49	2,222,098.16	2,222,092.66	
j. Loans Payable - DBP	-	-	-	-	-	-	-	-	-	-	-	-	-
k. Loans payable - WEBANK	54,784,315.73	54,637,659.12	54,489,902.59	54,341,037.88	54,191,056.69	54,039,950.63	53,887,711.28	53,734,330.14	53,424,108.15	53,424,108.15	53,267,249.98	53,109,215.37	
l. Loans payable - PNB	121,977,983.06	121,225,032.55	119,719,131.53	119,719,131.53	118,966,181.02	118,213,230.51	117,460,280.00	116,707,329.49	115,180,273.24	114,427,322.73	114,427,322.73	113,695,527.45	
m. Payable to supplier & other creditors	-	-	-	-	-	-	-	-	-	-	-	-	-
n. Total Debt Service (LWUA)	-	-	-	-	-	-	-	-	-	-	-	-	-

**Santa Maria Water District
Monthly Data Sheet
For the Month Ended December 31, 2015**

	January	February	March	April	May	June	July	August	September	October	November	December	Year to Date
5.1 Source of Water Supply (Wells)													
a. Well													
Number	22	22	22	22	22	22	22	22	22	22	22	22	
Rated Capacity (cu.m./mo)													
Basis of Data (fps)													
Pumped - Flowmeter (in cu.m.)	440,397	353,508	350,804	429,757	359,665	391,223	397,821	395,403	384,026	393,705	408,871	403,034	4,708,214
b. Bulk Supply	154,302	191,538	183,368	222,471	219,080	237,190	216,219	228,791	224,918	197,808	225,141	224,084	2,524,909
5.2 Water Production Cost:													
a. Total power consumption for pum	255,875	235,627	226,906	262,381	255,790	277,325	264,067	265,557	278,175	269,690	266,839	260,160	3,118,392
b. Total power cost for pumping (P)	1,968,015	2,011,342	1,920,427	2,265,422	2,024,175	2,031,435	1,986,677	1,946,480	1,871,489	1,786,544	1,807,258	1,763,710	23,382,975.17
c. Total energy cost for pumping													
d. Total pumping hrs. (motor drive)	14,279	11,638	11,327	14,136	11,886	13,047	13,841	13,378	13,088	13,194	13,335	12,317	155,466
e. Total pumping hrs. (engine drive)													
f. Total gas chlorine consumed													
g. Total powder chlorine consumed (	825.50	823.50	826.00	1,003.00	996.00	1,020.00	965.50	1,021.50	1,012.00	1,115.00	1,022.50	937.50	11,568
h. Total chlorine cost	142,057.22	140,813.89	143,082.22	183,890.67	177,539.33	171,320.00	161,101.89	179,346.56	169,012.89	187,433.11	171,801.56	154,931.44	1,982,330.78
i. Total cost of other chemicals													
5.3 Accounted Water Use:													
a. Metered billed (cu.m.)	570,956	467,366	442,551	708,969	511,182	553,680	567,605	570,680	551,379	550,993	575,096	529,153	6,549,609
b. Unmetered billed													
c. Total billed (5.3.a+5.3.b)	570,956	467,366	442,551	708,969	511,182	553,680	567,605	570,680	551,379	550,993	575,096	529,153	6,549,609
d. Metered unbilled	658	661	571	1,149	802	401	832	1,231	1,180	655	540	513	9,193
e. Unmetered unbilled	2,027	2,683	3,098	2,140	2,599	6,564	5,632	4,373	1,892	3,028	4,098	71,613	109,746
f. Total accounted (5.3.c+5.3.d+5.4.)	573,640	470,710	446,220	712,258	514,583	560,644	574,069	576,284	554,451	554,676	579,734	601,279	6,668,548
g. Ave. mo. Cons./conn (cu.m.)	23.79	21.11	19.80	31.34	22.48	23.95	24.24	24.12	23.11	22.94	23.68	21.64	
h. Ave. per capita/day cons	0.77	0.75	0.64	1.04	0.73	0.80	0.78	0.78	0.77	0.74	0.79	0.70	
i. Acctd water (5.3.f/5.1 x100)	88.05%	86.36%	83.53%	109.20%	88.91%	89.22%	93.49%	92.32%	91.05%	93.77%	91.44%	95.88%	92.19%
j. Revenue producing water (5.3c/5.	87.60%	85.75%	82.85%	108.70%	88.33%	88.11%	92.44%	91.43%	90.55%	93.15%	90.71%	84.38%	90.55%
6. MISCELLANEOUS DATA													
6.1 Employees:													
a. Total	92	92	91	93	94	93	92	93	98	98	98	99	
Regular	58	58	57	57	57	58	57	56	58	58	68	74	
Casual/Temporary	0	0	0	0	0	0	0	0	2	2	3	3	
Job Order	34	34	34	36	37	35	35	37	38	38	27	22	
b. No. of conn/employee	385	388	400	403	409	407	419	429	404	408	347	323	
c. Ave. mo. salary/employee	20,417	21,284	22,185	21,501	22,844	24,595	25,825	25,519	25,173	24,965	25,403	26,682	
6.2 Bacteriological (PCT)													
a. Total samples taken	39	27	27	24	31	27	27	27	27	29	29	33	347
b. Result of Test	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED	PASSED
6.3 Chlorination													
a. Total samples taken	138	178	268	348	357	346	348	309	301	304	309	338	3,544
b. No. of samples meeting std.	138	178	268	348	357	346	348	309	301	304	309	338	3,544
c. No. of days full chlorination	31	28	31	30	31	30	31	31	30	31	30	31	
6.4 Board of Directors													
a. Resolutions approved	5	3	3	6	2	2	8	3	6	2	3	7	50
b. Policies passed	0	0	0	0	0	0	0	0	0	0	0	0	0
c. Directors' fees paid	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	69,264.00	831,168.00
d. Meetings: 1. Held (No.)	2	2	2	2	2	2	2	2	2	2	2	2	24
2. Regular (No.)	2	2	2	2	2	2	2	2	2	2	2	2	24
3. Special (No.)	0	0	0	0	0	0	0	0	0	0	0	0	0

NOTE: November data for Bulk Supply (Items 5.1b), Accounted Water (Item 5.3j) and Revenue Producing Water (Item 5.3j) were adjusted due to correction in sunallier's billion (10^12) to 10^9.

Santa Maria Water District
Monthly Data Sheet
For the Month Ended December 31, 2015

	January	February	March	April	May	June	July	August	September	October	November	December	Year to Date
7. STATUS OF VARIOUS DEVELOPMENTS													
7.1 Status of loan	Loan Fund												
	Committed												
Types of loan/Funds	Availments												
a. Early Action (3-508)	4,954,000.00	4,329,630.41											
b. Interim Improvement (3-480)	2,886,000.00	2,883,252.09											
c. Comprehensive (4-454)	500,000.00	489,525.09											
d. New Service Conn (3-364)	1,000,000.00	880,814.48											
e. BPW Funds (3-329)	500,000.00	500,000.00											
f. LWUA loan (4-1968)	1,500,000.00	1,499,406.00											
g. LWUA-ADB Loan (4-2111)	27,000,000.00	25,048,243.36											
h. LWUA-BFL loan (7-0001)	26,600,000.00	27,734,447.00											
i. LWUA - EL (4-2480)	5,000,000.00	5,000,000.00											
j. NHA Loan	1,600,000.00	1,600,000.00											
k. DBP Loan	9,400,000.00	8,300,000.00											
l. WEBANK Loan	90,000,000.00	58,198,500.00											
m. PNB Loan	123,000,000.00	121,977,983.06											
TOTALS	293,940,000.00	258,441,801.49											
7.2 Status of loan payment : As of December 31, 2015													
Type of Loan/Fund													
a. Early action													
b. Interim Improvement													
c. Comprehensive													
d. New Service Connection													
e. LWUA Loan	766,348.00	766,348.00	766,348.00	597,300.00	597,300.00	597,300.00	681,774.00	681,774.00	1,363,548.00	-	681,774.00	681,774.00	8,181,288.00
f. NHA Loan	10,776.77	10,776.77	28,092.56	10,776.77	10,776.77	28,092.56	10,776.77	10,776.77	38,869.33	10,776.77	28,092.56	-	198,584.40
g. WBL Loan	574,559.15	574,559.14	574,559.14	574,559.14	574,559.14	574,559.14	574,559.14	574,559.14	1,149,118.28	-	574,559.14	574,559.14	6,894,709.69
h. DBP Loan	202,889.68	-	-	-	-	-	-	-	-	-	-	-	202,889.68
i. PNB Loan	2,621,837.37	1,642,430.33	3,182,841.48	-	1,594,477.82	1,633,119.48	1,587,169.95	1,611,526.16	3,173,185.95	1,593,014.79	-	1,560,602.44	20,700,205.77
TOTALS	4,176,410.97	2,994,114.24	4,551,841.18	1,182,535.91	2,777,013.73	2,832,971.18	2,854,279.86	2,878,636.07	5,724,721.56	1,603,791.56	1,284,425.70	2,816,935.58	35,677,677.54
7.3 Other On-Going Projects:													
Types													
a. Early Action													
b. Pre-Feasibility Studies													
c. Feasibility Study													
d. A & E Design													
e. Well Drilling													
f. Project Presentation													
g. Pre-Bidding													
h. Bidding													
i. Construction													

8. STATUS OF INSTITUTIONAL DEVELOPMENT (To be filled out by the Advisor)

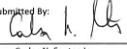
8.1 Development Progress Indicator:

Phase	Minimum Required	Variance	Age in Months	Dev't Rating
I				
II				

Santa Maria Water District
Monthly Data Sheet
For the Month Ended December 31, 2015

	January	February	March	April	May	June	July	August	September	October	November	December	Year to Date
8.2 Commercial System/Audit:													
a. CPS I Installed													
b. CPS II Installed													
c. Management Audit													
d. PR Assistance													
e. Marketing Assistance													
f. Financial Audit													

- 8.2 Commercial System/Audit:
- a. CPS I Installed
- b. CPS II Installed
- c. Management Audit
- d. PR Assistance
- e. Marketing Assistance
- f. Financial Audit

Submitted By:  Verified By: 

Engr. Carlos N. Santos Jr.
General Manager

Area Manager

Management Advisor

FMD